

Researching Companies with HillSearch

Company Directory

Use the Dun & Bradstreet Million Dollar Total database to find profiles for particular companies or to create lists of companies that fit certain criteria.

To search for individual companies, enter information on the Basic Search page.

Use the following tips to make basic searches more effective:

- The **Company Name** field automatically truncates search terms. For example, a search for the word “afford” will also return results with “affordable” in the company title.
- Use the location fields only when searching for a company in a very specific location.
- Try different variations of company names: add or remove punctuation (such as apostrophes) and words (such as “corp” or “inc”) from the company title.
- Search by telephone number if the **Company Name** field fails to return results. Use this phone number format: XXX-XXX-XXXX.

Use the Advanced Search page to create lists of multiple companies:

- Click on the **Advanced Search** link on the opening database page.
- Click on individual search fields.
- Enter or select criteria.
- Click on the blue **Add to Criteria** link.
- View added criteria on the right side of the screen, under the **Current Search Criteria** heading.
- After selecting all desired criteria, click on the yellow **Run Search** link.
- View a list of results.
- Click on individual company names to view detailed profiles.
- Click on the yellow **Build Files** link to export search results.

Article databases

Search for articles from trade journals, magazines and newspapers to find in-depth information about specific companies. HillSearch article databases are especially helpful for uncovering information about small, niche or private companies.

America’s Newspapers

- Click a specific region on the U.S. map to narrow search results by geography.
- Enter the company name in the search field.
- Click **Search**.
- Click on article titles to view full citations and full articles.
- Use the **Printer Friendly** or **Send Email** links to print out or email a specific article.

EBSCO Business Source Corporate

- Choose **Business Source Corporate** from the list of three database options.
- Enter the company name in the **Find** box.
- Add additional keywords to limit the number of search results.
- Use quotation marks to search for phrases, and use the word AND to connect search terms (example: “Digital River” AND “Financial Performance”).
- Click **Search**.
- Click on article titles to view full citations and abstracts.
- Click either **HTML Full Text** or **PDF Full Text** links to view full articles.
- Use the **Print** or **Email** links to print out or email a specific article.

Gale Business and Company Resource Center (BCRC)

- Enter the company name in the search field.
- Select a company name from the list of search results.
- View the Company Profile, or click on available tabs (i.e. News / Magazines or Rankings) to view additional company-specific search results.
- Use the **Print** or **Email** icons to print out or email a specific article.

ProQuest ABI/Inform and ProQuest Newspapers

- Enter the company name in the search field.
 - Add additional keywords to limit the number of search results.
 - Use quotation marks to search for phrases, and use the word AND to connect search terms (example: "Digital River" AND "Financial Performance").
 - Click **Search**.
 - Click on article titles to view full citations and abstracts.
 - Click either **HTML Full Text** or **PDF Full Text** links to view full articles.
 - Use the **Print** or **Email** links to print out or email a specific article.
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Business Information Specialists

Contact Hill Library Business Information Specialists by email, phone or online chat for help with company research and HillSearch resources. Call (651) 265-5500 or (877) 700-HILL or send an email message to info@jjhill.org.